

Lancashire Innovation Festival #LANIF2020

Event Marketing Report

14/09/2020 to 03/11/2020



BRIEF

The Innovation Showcase event changed from a live one-day event to a month of interactive panel debates, discussions, showcase tours and presentations delivered by members of the Innovation Strategy Board, the region's universities, private businesses/SMEs and public sector organisations.

The event details were hosted on Marketing
Lancashire's website, delegates registered via
Eventbrite and sessions were delivered via Zoom
Webinar hosted by Dan Knowles who had pulled the
series of events together.

Events ran from 5th October to 29th October 2020.

Key Objectives:

- To market all events via social media @LancsInnovation and though targeted outreach
- To increase community engagement using #LANIF2020
- To develop a supporter toolkit for Lancashire business networks to use to promote the events via their own channels
- To provide copy for the LEP's Linkedin page through the 'festival'
- To provide speaker toolkit information and graphics for contributors to promote their sessions, including branded Zoom backgrounds
- To develop promotional materials for each event
- To create an event intro video to be used at the start of each session
- Live tweet key sessions, engaging with delegates, sharing key soundbites and promoting future events
- Create an event wrap-up video to be shown at the last event highlighting the success and reach of the 'festival'
- With the central aim to drive event attendance and generate conversation around innovation in Lancashire.



HEADLINES

MENTIONS: 1.1K

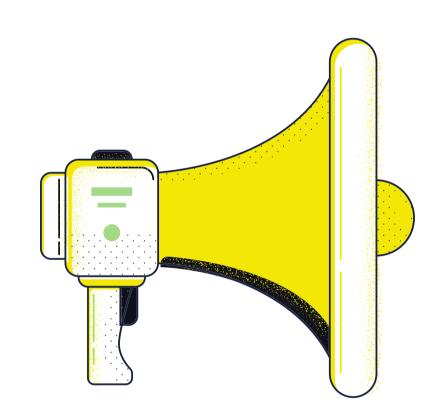
AVG MENTIONS/DAY: 22,43

AVG MENTIONS/HOUR: 0,92

AUTHORS: 203

ESTIMATED IMPRESSIONS: 3.26MILLION

POTENTIAL REACH: 793K

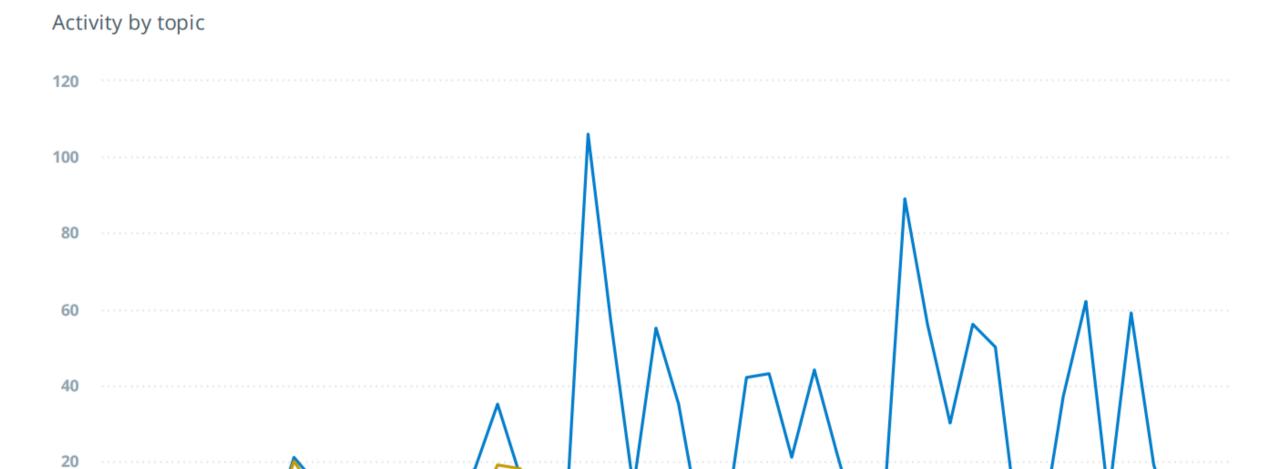




Main focus of conversations and activity throughout the festival.

Digital Lancashire's DLReboot 2020 took place 14-16 October

NOTE: negative sentiment relates to language use in tweets, i.e. 'Don't miss out', and not to the festival itself.



5. Oct

Mentions by topic

14. Sep

21. Sep

28. Sep

• #LANIF2020

TOPIC	MENTIONS	POTENTIAL REACH	ESTIMATED IMPRESSIONS	SENTIMENT		
#LANIF2020	1,05K (95.5%)	763,76K	3,05M	© 76.7%	② 20.3%	② 2.9%
Lancashire Innovation Festiv	197 (17.9%)	441,80K	906,62K	© 81.6%	⊕ 11.4%	© 7%

12. Oct

Lancashire Innovation Festival

19. Oct

26. Oct

2. Nov



Phrases, hashtags and the main Twitter authors/ambassadors.

Twitter authors

AUTHORS	MENTIONS		
LancsInnovation	464		
lancslep	93		
Groundswellidea	24		
CreativeLancs	20		
MarketingLancs	18		
megasocialdk	16		
LancashireHour	15		
LancsSocial	15		
digitallancs	14		
uclanSME	12		

Phrases

lancashire innovation

week engineering innovation centre

virtual tour events event

place people

today

support october

future universities

steve

business

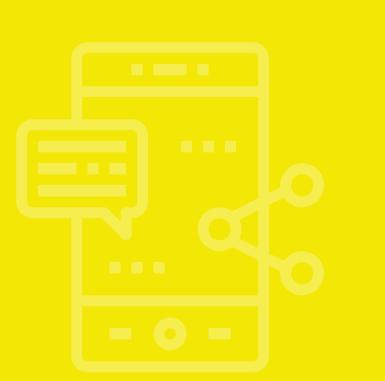
part

session

Hashtags

time

county





#covid19

#upskillinglancashire



#prestonhour

#lanif2

#greenrecovery #dlreboot2020

#lancashirehour

#dlweek2020



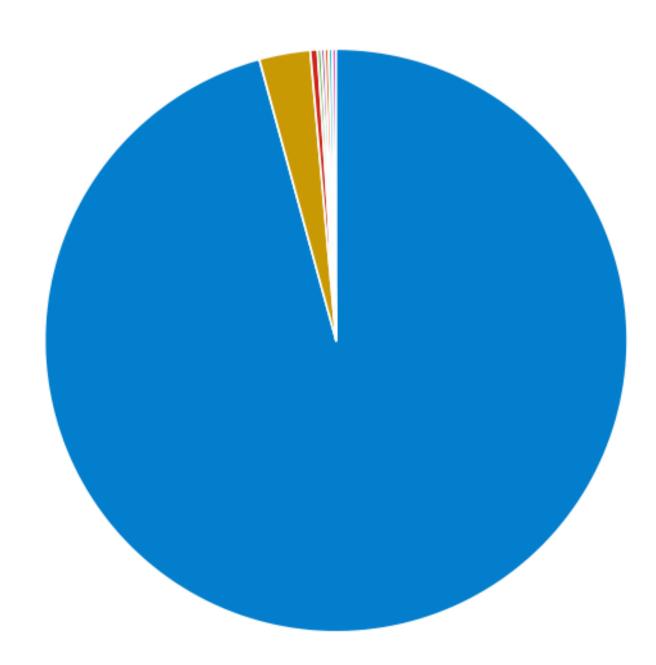


COUNTRIES

Lancashire Innovation Festival saw people register, and attend from:

- Amsterdam
- USA
- Peru
- Johannesburg
- Brazil
- Singapore
- Jakarta
- Milan
- Melbourne

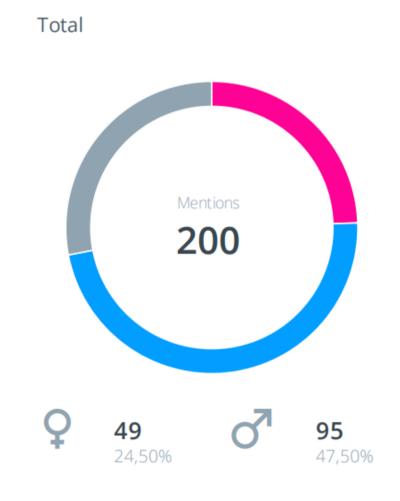
And every corner of Lancashire.

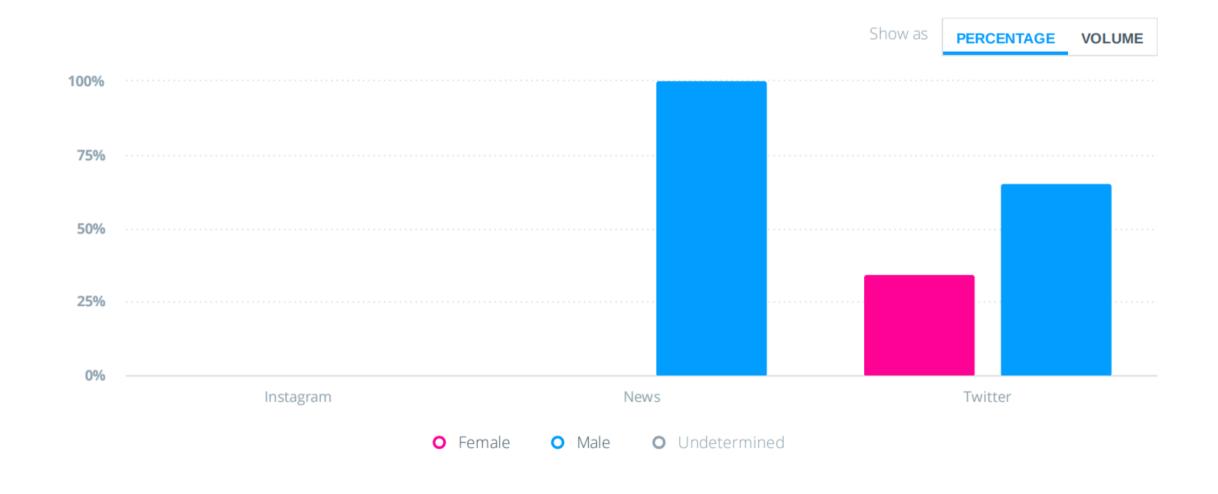


- O United Kingdom (95.76%)
- United States Of America (2.83%)
- O Canada (0.40%)
- O Kenya (0.20%)
- O India (0.20%)
- O Indonesia (0.20%)
- Central African Republic (0.20%)
- Australia (0.20%)



GENDER DEMOGRAPHIC





Gender based on data from sources with consumer demographic access



EVALUATION

Given the speed at which the festival was pulled together, coupled with a brand new social account, reach was impressive and event attendance was very good. With the core objective having been around driving event attendance and generating conversation around innovation in Lancashire, both of these were achieved.

Considerations for the future:

The main supporters/authors to the festival were mainly from accounts that supported the festival from the getgo e.g LEP, Groundswell Ideas and Creative Lancs. Going forward there is an opportunity to better engage with Lancashire's online business community and to drive conversations.

There is also an opportunity to bring the festival's identity to other networks, due to time constraints we concentrated our efforts across Twitter, even though some contributors used Instagram.

The festival's top performing Tweet in terms of reach and engagement was the closing post focussing on driving delegates to register for 'A Vision of Innovation for Lancashire'.

The main takeaway is that innovation in its widest sense is clearly something Lancashire businesses are interested in, and arguably more so in the current economic climate. Therefore there are a number of key tangibles the Innovation Strategy Board can take forward as a result of this festival.

Pinned Tweet

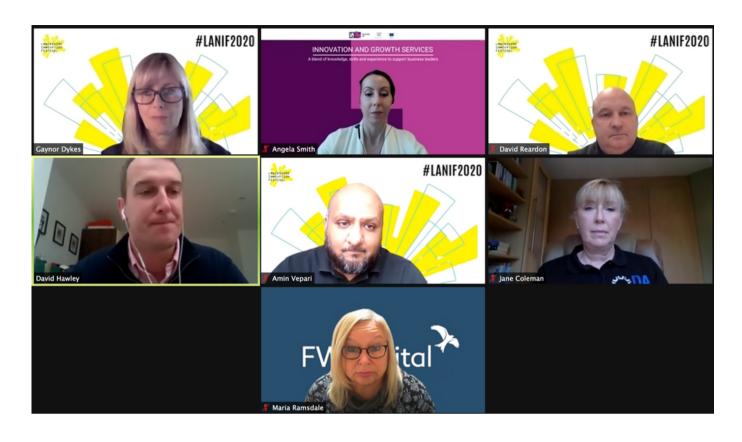


Lancashire Innovation Festival · 6d We'd like to say a HUGE thank you to all the attendees, panellists and contributors who helped make #LANIF2020 so incredible.

€ 50+ speakers 31 unique events on innovation 1 incredible festival

See you next year!



















Lancashire Local Enterprise Partnership (L... Lancashire Enterprise Partnership 128 followers

23h • ⊗

A great choice of sessions for the final week of the Lancashire Innovation Festival #LANIF2020, make sure you register at https://lnkd.in/eVZqM_c

THIS WEEK AT #LANIF2020

MON 26/10

10AM - INNOVATION SHOWCASE - PRODUCTIVITY AND 10AM - MEDTECH AND NHS INNOVATION INNOVATION 20AM - EIRSSIDE CHAT CETTING STRONG 3.30PM - THE ROLE OF UNIVERSITIES IN DRIVING

TUES 27/10

10AM - HOW CAN BUSINESSES GET SUPPORT TO INNOVATE? 11AM - SAFEGUARDING INTELLECTUAL PROPERTY TO ACHIEVE BUSINESS SUCCESS

2PM - FINANCING INNOVATION 3.30PM - REDCAT SHOWCASE: LOW CARBON INNOVATION WEDS - 28/10

2PM - FIRESIDE CHAT: GETTING SERIOUS ABOUT AGRI-INNOVAITON IN LANCASHIRE

THURS - 29/10

10AM - BUILDING AN INNOVATION ECO-SYSTEM 2PM - A VISION FOR THE FUTURE OF LANCASHIRE

REGISTER FOR FREE AT



11 Lancashire Innovation Festival Retweeted LancashireSkillsHub @... · 22/09/2020 ··· Sign up and get involved in the Lancashire Innovation Festival - some great sessions aimed at accelerating innovation -#LANIF2020 #WeAreLancashire

Marketing Lancash... 22/09/2020

The latest on the first Lancashire Innovation Festival 50+ speakers, 25 events, free and virtual - this October #LANIF2020 🚺 marketinglancashire.com/news/



